

ASX Announcement

19 August, 2026

Energy One announces strong FY26 result with recurring revenue growth, margin expansion and strengthened balance sheet

Energy One Limited (ASX: EOL) today announced a strong FY26 financial result, delivering high-quality recurring revenue growth, expanded margins, stronger cash earnings and a materially strengthened balance sheet.

FY26 Results Highlights

- Revenue of \$69.9 million, up 14% on FY25
- Recurring revenue of \$63.5 million, up 17% on FY25
- Annual Recurring Revenue (ARR) of \$64.6 million, up 13% on a constant currency basis
- Underlying Cash EBITDA increased 42% to \$14.9 million
- Underlying Cash EBITDA margin expanded to 21%, up 4 percentage points on FY25
- Underlying NPAT increased 56% to \$9.2 million
- Underlying EPS increased 55% to 29.2 cents per share
- Closed FY26 in a net cash position, with a materially strengthened balance sheet

The result reflects continued growth in high-quality recurring revenue, disciplined cost management and increasing operating leverage across the Group. Recurring revenue represented 91% of total revenue in FY26, while the business continued to invest in product, customer capability, cybersecurity and AI-enabled productivity initiatives.

A key feature of the result was continued validation of Energy One's one-stop-shop strategy. Customers are increasingly seeking fewer vendors, better integration and trusted partners that understand the complexity of modern energy markets. During FY26, Energy One secured major multi-product customer wins and deepened existing customer relationships, reinforcing the strength of its integrated software, operations and market expertise proposition and supporting further upsell potential across the customer base.

FY27 Outlook

Energy One enters FY27 with positive momentum. At 30 June 2026, the Group had \$5.1 million of signed or contract-prepared ARR not yet billed, providing a strong foundation for Energy One to deliver at least 15% recurring revenue growth in FY27. Energy One remains on track to deliver a Cash EBITDA margin run-rate target of approximately 30% by the end of FY27.

Head Office

Level 13, 77 Pacific Highway
North Sydney NSW 2060

Postal Address

PO Box 6400
North Sydney NSW 2059

Contact Information

Telephone: + 61 2 8917 2200
Email: enquiries@energyone.com
Website: www.energyone.com

CEO commentary: FY26 result and outlook

"FY26 was a strong year for Energy One. We delivered high-quality recurring revenue growth, expanded margins, stronger cash earnings and a materially strengthened balance sheet," said Energy One Group CEO, Ben Tranier.

"The result validates our Software + Services strategy. Customers are increasingly looking for fewer vendors, better integration and trusted partners that understand the complexity of modern energy markets. Our one-stop-shop proposition is resonating, with major multi-product customer wins and deeper customer relationships across the year."

"We enter FY27 with positive momentum, a high level of contracted ARR, a stronger commercial pipeline and clear progress towards our recurring revenue growth and Cash EBITDA margin objectives."

Investor presentation - 10:00am (Sydney time) on Wednesday 19th August 2026

Further details regarding Energy One's FY26 result, business performance, FY27 outlook and strategic priorities are contained in the FY26 results investor presentation released to ASX with this announcement.

To attend via Microsoft Teams (can view video and presentation), click on the link [here](#).

About Energy One Limited

Energy One Limited (ASX: EOL) is a provider of wholesale energy trading software and services. Energy One supports customers across the energy trading lifecycle through software, market operations, scheduling, settlements, compliance and advisory services.

Investor relations / enquiries

Andreas Lundberg, Fortitude IR

andreas.lundberg@fortitudeir.com.au

+61 457 650 482

This announcement was authorised for release by the Board of Energy One Limited.

Head Office

Level 13, 77 Pacific Highway
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